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Celebrating VR Customer Self-Employment Success

This month's news brief celebrates NHVR Customer Self-Employment successes. In the approximate two years that KISBD has been actively collaborating with NHVR Counselors to implement the <u>5 and 10 Steps business development programs</u>, KISBD has tracked 74 cases resulting in the following vocational outcomes:

• 83.8% of clients are generating income through self-employment activities and/or are in the start-up phase

After choosing and participating in the 5 and 10 Step process:

- 5.4% of clients chose to pursue non-self-employment vocations
- 10.8% of clients discontinued for personal reasons within or beyond their control

Additional benefits as a result of working together to implement the 5 and 10 Step programs include <u>increased documentation</u>, facilitating purposeful engagement among customers, quantifiable vocational progress indicators, enhanced cost control and service efficiencies, and additional counselor tools and professional development opportunities for enhancing other forms of vocational rehabilitation support.

Clients have also shared in the own words, their views as a result of participating in the NHVR selfemployment program. A representative sampling follows:

NHVR client comment following first consultation: "This is not what I expected. This will help me way beyond getting my business up and running. If I'd known that this is what it was about, I'd have been here a lot sooner."

Opening line in a nationally placed <u>article and video</u> about a NHVR Customer and his business: "Tim Carrington opened All Pro Barbers on March 1, 2014 with the help of the New Hampshire Vocational Rehabilitation services. This is a great program that helps individuals with disabilities pursue financial independence by running their own business."

Email from NHVR client to VR counselor and consultant: "Thank you both for everything. I am already getting call backs from my business cards. I took down their information and told them I was booked up for the next few weeks, but look forward to working with them soon. This has the potential to be a life altering change for me, my family, and my future. I cannot thank you enough."

A further example of a success includes the launch of a VR Customer's first children's book titled, *The Cat In My Closet: Ragdoll's Trip To The Vet*, which is now available on Amazon.com!

For more information, please visit http://www.buzvr.org

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